



A COMPLETE GUIDE TO  
SELECT

# Cloud Service Providers in Thailand

# Topics:

1. Top 5 list of Cloud Service Providers in Thailand
2. What are offers available
3. Capabilities of each Providers
4. Sample Costs for Cloud Service Providers

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**IT Pattana**  
Quality Outsource Service

# List of Cloud Service Providers in Thailand

1. SUPERNAP Thailand <https://www.supernap.co.th>
2. iNET <https://www.inet.co.th/?lang=en>
3. TRUE IDC <https://www.trueidc.com/en/>
4. Huawei Cloud <https://www.huaweicloud.com/intl/en-us/product/ecs.html>
5. SiS Cloud <https://www.siscloudservices.com/en>

*\* The contents in this presentation are created by IT Pattana based on IT Pattana team service experiences in the local areas specially in Thailand EEC Rayong and Chonburi provinces. To schedule the detail meeting, please contact [sales@itpattana.com](mailto:sales@itpattana.com) or call +66(0)81-689-5915*

# List of Cloud Service Providers in Thailand

Background: The Cloud Service Providers listed in this presentation are those who have local Data Center located in Thailand.

Please note that there are many more Cloud Service providers available. Those who do not have local data center in Thailand are not included in this presentation.

## 1. SUPERNAP Thailand <https://www.supernap.co.th>

SUPERNAP Data Center is located in Industrial Estate area in Chonburi province right at EEC (Eastern Economic Corridor) of Thailand. SUPERNAP chose Chonburi for its Data Center because it is 110 meters above the sea level while it is just only 27 kilometer from Thailand main submarine Internet fiber gateway.

SUPERNAP is the only top class Tier-4 Data Center available.

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## Now (in Y2022), **SUPERNAP** mainly offers the below services

- Co-location (42 U rack)
  - Customers just bring in their equipment (Servers and Network devices), all the environmental support will be provided by SUPERNAP including
    - Fully redundancy UPS electrical power sources
    - Controlled Cooling and Humidity
    - Remote Data Center Infrastructure Management (DCIM)
- Cloud Services
  - Customers choose only Services they need. So they do not have to rent the whole 42U rack
  - SUPERNAP partners with 2 Cloud service providers in order to offer the services
    - GWS (Global Web Service) the leading Cloud service company in Taiwan
    - Cloud HM managed by UIH who is the local Thai Cloud service company
- SD-WAN
  - SUPERNAP partners with Cisco Meraki and Viptela to offer SD-WAN solution for those customers who SUPERNAP and other resources in Hybride environment

# List of Cloud Service Providers in Thailand

## 2. iNET <https://www.inet.co.th/?lang=en>

iNET probably earns the most market share in term of local customers. iNET has two Data Centers in Bangkok and one in Saraburi province. iNET Data Center earns Tier-3 standard which offers 99.90% Uptime guarantee.

However due to the fact that iNET Data Center are in Bangkok, so they have difficulty in order to convince customers in Eastern part of Thailand, especially those manufacturing in Chonburi and Rayong Industrial Estates.

iNET offers full fledges of services from Colocation IDC, Cloud Service, and Security as a Service

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## Now (in Y2022), iNET offers

- Co-location
  - iNET Co-location offers 1/2 Rack or Co-location Full Rack. Customers bring in their Servers and Network devices. iNET will take care of all the rest of Utility services such as UPS power, Cooling and Humidity control system, remote monitoring system and physical security service
- Business Continuity Planning (BCP)
  - Customers who prepare for its DRP or BCP are still operate from their on premise resources and switch to use iNET Data Center when needed
- Cloud Services
  - iNET offer Cloud VM service using variety of technology such as Hyper-V, Vmware or Nutanix based on customer budget

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## 3. TRUE IDC <https://www.trueidc.com/en/>

**True IDC** probably the fastest growing IDC company in Thailand. True has 4 Data Centers located in Bangkok, all their Data Centers are Tier-3 standard.

Even though **True** does not have its Data Center outside Bangkok area.

**True** has partnered with **SUPERNAP** to provide its Cloud services for customers in EEC (Eastern Economic Corridor) area of Thailand.

Since **True IDC** is a child company under True Corporate who also operate **True ISP** offering Internet services. This can be good thing because True IDC will have access to big pipe of its True high speed Internet Gateway.

However, this can be a bad thing because True ID might not be ISP neutral and can raise the Single Point of Failure concern to its customers.



# List of Cloud Service Providers in Thailand

## 4. Huawei Cloud <https://www.huaweicloud.com/intl/en-us/product/ecs.html>

Differ from other Cloud Providers, **Huawie** does not offer Colocation service. Huawei offers only its Cloud services. **Huawei** has local Data Center in Thailand at Eastern EEC area. However, it does not provide the Data Center Tier certification level

**Huawei** offers are more comparable to those Global Cloud services such as Microsoft Azure, Amazon, and Digital Ocean. Customers can online provision the Servers they want in minutes.

**Huawei** advantages over Azure, Amazon are that **Huawei** Data Center is located in Thailand. So, the access latency is minimum.

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## Now (in Y2022), **Huawei Thailand** offers

- Cloud Services called “Elastic Cloud Server”
  - Customers can provision Huawei Cloud Servers in minutes. Customers can choose vCPU, Memory and Storage based on their requirements. Or select from Huawei templates such as General Purpose, High performance or Database Disk Intensive server
- Object Storage Service (OBS)
  - **Huawei** has partnered with most of Global Cloud Services such as Google, AWS, Alibaba, Huawei to offer its direct access (direct pipe) to those International Global Cloud Service providers

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## 5. SiS Cloud <https://www.siscloudservices.com/en>

**SiS** is leading IT distributor in Thailand, and has recently invested in its own Data Center and Cloud services. **SiS** has partnered with Interlink Public Company who own Fiber optic Internet connection in many parts of Thailand.

**SiS** has two Data Centers located in Bangkok. So **SiS** does not have the advantage in providing manufacturing customers in EEC areas.

However, for some applications which do not require very fast latency, such as Backup as a Service, customers can enjoy **SiS** low cost Cloud services.

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## Now (in Y2022), **SiS** offers

- Cloud Servers using variety choices such as VMware, Hyper-V or Nutanix
- Virtual Desktop on Cloud
- ERP on Cloud (SAP Business One for SME)
- Kubernetes Container as a Service

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# Key Take Away

**SUPERNAP**: is best for manufacturing customers in Thailand EEC area (Eastern Economic Corridor). However, SUPERNAP Co-location service is not flexible. Customers have to buy the whole 42U rack.

**iNET and SiS** : are located only in Bangkok. So, they are at disadvantage for manufacturing customers in EEC area

**True IDC** : is also located only in Bangkok. However True has partnered with SUPERNAP to also serve manufacturing customers

**Huawei**: is also best for manufacturing customers in EEC area. However Huawei does not offer Colocation service, and Huawei Data Center does not provide any Tier certification

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# Sample of **iNET** Cloud Service Prices

| Package | vCPU    | vRAM  | SSD      | Unlimit<br>Data Transfer | Price            |
|---------|---------|-------|----------|--------------------------|------------------|
| CO.A    | 4 Core  | 4 GB  | 300 GB   | ✓                        | 22,680 THB/Year  |
| CO.B    | 4 Core  | 8 GB  | 400 GB   | ✓                        | 26,280 THB/Year  |
| CO.C    | 8 Core  | 8 GB  | 500 GB   | ✓                        | 38,280 THB/Year  |
| CO.D    | 8 Core  | 16 GB | 500 GB   | ✓                        | 50,280 THB/Year  |
| CO.E    | 16 Core | 16 GB | 1,000 GB | ✓                        | 97,080 THB/Year  |
| CO.F    | 16 Core | 32 GB | 1,000 GB | ✓                        | 125,880 THB/Year |

# Sample of **True IDC** Cloud Service Prices

PACKAGE PRICE **trueIDC** CLOUD

|                 | SS     | S      | M       | L       | XL      |
|-----------------|--------|--------|---------|---------|---------|
| vCPU            | 20     | 60     | 200     | 400     | 800     |
| RAM (GB)        | 50     | 150    | 500     | 1,000   | 2,000   |
| Disk (GB)       | 5,000  | 9,000  | 26,000  | 55,000  | 110,000 |
| Monthly Service | 21,200 | 49,000 | 143,000 | 270,000 | 499,900 |

# Sample of **SiS** Cloud Services Quotes



## Data Center On Cloud

### Package S

**800 Baht**  
per month

- ◇ vCPU 1
- ◇ Memory 2 GB
- ◇ Disk 50 GB
- ◇ Windows Server
- ◇ Trend Micro
- ◇ Backup 30 copy

Apply

### Package M

**1,200 Baht**  
per month

- ◇ vCPU 2
- ◇ Memory 4 GB
- ◇ Disk 100 GB
- ◇ Windows Server
- ◇ Trend Micro
- ◇ Backup 30 copy

Apply

### Package L

**1,500 Baht**  
per month

- ◇ vCPU 2
- ◇ Memory 8 GB
- ◇ Disk 200 GB
- ◇ Windows Server
- ◇ Trend Micro
- ◇ Backup 30 copy

Apply



# Sample of **Huawei** Cloud Services Quotes

https://www.huaweicloud.com/intl/en-us/pricing/index.html#/ecs



Product Pricing Details

Price Calculator

Price List ① : \$0.00 USD

Image

Linux

| Type                      | vCPUs    | Memory | Hourly | Monthly | 1 Year | Currency |
|---------------------------|----------|--------|--------|---------|--------|----------|
| General computing-plus C3 | 2 vCPUs  | 4GB    | 0.09   | 43.4    | 486    | USD      |
| General computing-plus C3 | 2 vCPUs  | 8GB    | 0.11   | 51.2    | 572    | USD      |
| General computing-plus C3 | 4 vCPUs  | 8GB    | 0.18   | 86.7    | 972    | USD      |
| General computing-plus C3 | 4 vCPUs  | 16GB   | 0.22   | 101.8   | 1,144  | USD      |
| General computing-plus C3 | 8 vCPUs  | 16GB   | 0.35   | 173.4   | 1,945  | USD      |
| General computing-plus C3 | 8 vCPUs  | 32GB   | 0.43   | 204.3   | 2,287  | USD      |
| General computing-plus C3 | 12 vCPUs | 24GB   | 0.53   | 260.2   | 2,916  | USD      |
| General computing-plus C3 | 12 vCPUs | 48GB   | 0.65   | 307.5   | 3,429  | USD      |
| General computing-plus C3 | 16 vCPUs | 32GB   | 0.71   | 347.6   | 3,889  | USD      |



# Thank You.



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